

Cam Troutman Named Vice President and Officer of Aptech Computer Systems

Extends to the next generation Aptech's commitment to service and long-term partnership with hospitality industry clients

Pittsburgh, PA - June 4, 2009 – Aptech Computer Systems, Inc., a leading hospitality software company, today announced the promotion of Cam Troutman to vice president and officer with extended responsibilities for corporate operations, client services, business development, and strategy. Troutman came to Aptech in 2000 with a background in technology sales and has held the title of director of sales since that time.



“Aptech is and has always been a client-focused family-run business, and Cam’s promotion continues that tradition,” said Jill Wilder, vice president. Cam’s father, Jay Troutman, founded the company in 1970. “Cam’s contribution to Aptech’s strength has been invaluable in the years since he joined the company. We are confident he will lead us into the next generation with the very same commitment to service and long-term partnership that our clients have come to expect from Aptech.”

With the help of Cam’s business development efforts, Aptech has expanded the adoption of its industry-standard Execuvue® Business Intelligence system to chain operators that include Extend Stay Hotels, La Quinta, Inland American Lodging, and Benchmark Hotels with more than 2,000 properties.

Aptech Products for Hospitality

Execuvue is an Internet-enabled hospitality software application for large and small hotel companies that coordinates data from a wide variety of corporate systems, including Smith Travel Research, into accessible information with familiar Windows simplicity. Execuvue gives hotel executives the power to make better decisions daily by providing real-time access to key operating information and presenting it in straightforward graphic displays that are quickly and easily understood.

In addition to the widely installed Execuvue Business Intelligence system, Aptech also provides the Profitvue hospitality financial accounting solution. Profitvue is a hospitality back office system that gives users the tools to make well-informed business decisions based on current, accurate operations data. Department managers and corporate executives benefit from Profitvue’s integrated decision support, statistical and financial reporting capabilities, and flexible, customizable open database compliant (ODBC) architecture. Profitvue has over 1,000 users and is widely deployed by large management companies and at standalone independent properties.

At HITEC 2009 Aptech will be in Booth # 218 –
Stop by to meet the team, receive a demo, or to say hello.

HITEC TUTORIAL SESSION by Cam Troutman

“Power Your Profits! Flow-through Business Analysis, a Tool for the Times.”

Tuesday, June 23rd at 11:15 am (Tutorial Room A).



About Aptech Computer Systems

Aptech Computer Systems, Inc., based in Pittsburgh, Pennsylvania, leads the hospitality industry in leveraging change by valuing human relationships and applying technology to solve business problems for people.

Incorporated in 1970, Aptech is a financial and operations technology solutions and service company whose products include state-of-the-art back office, business intelligence and enterprise planning products: Profitvue®, Execuvue®, Webvue® and Targetvue. Over 2,500 properties, including very large chains, multiple-property management companies, ownership groups, and single-site hotels utilize Aptech solutions to understand their financial and operational data. By offering the hotel industry a solid resource of hospitality professionals, and through its proven ability to evolve technology offerings as the market dictates, Aptech is proud to have earned 100% customer loyalty. Execuvue and Profitvue are registered trademarks and MyExecuvue® is registered to Aptech Computer Systems, Inc. All other trademarks are owned by their respective holders.